

UNITED STATES ENVIRONMENTAL PROTECTION AGENCY  
WASHINGTON, D.C. 20460



OFFICE OF  
AIR AND RADIATION

March 29, 2004

Dear Exit Sign Manufacturers and Other Interested Parties:

I am pleased to inform you that the ENERGY STAR® Version 3.0 Exit Sign Specification has been finalized, and will become effective on August 1, 2004. Your valuable feedback throughout the revision process has been integral to the redesign of the specification. Please note that EPA considers this specification to be final and has no further plans to revise it at this time. All stakeholder correspondence and versions of the Draft specification can be viewed on the Product Specifications in Development Web page at: [www.energystar.gov/productdevelopment](http://www.energystar.gov/productdevelopment).

For clarification purposes, minor edits were made to the Final Draft Specification prior to finalizing it:

- **Section 2A – Qualifying Products.** The requirement that partners include a statement of luminance depreciation has been removed. With this specification revision, EPA has removed the luminance requirements and has deferred to appropriate third parties, such as testing laboratories and fire code enforcement bodies, to determine the safety and fitness of signs. This luminance depreciation statement was a remnant from previous specification versions that addressed sign luminance, and comments received from industry support EPA's conclusion that it is no longer needed.
- **Section 2A – Qualifying Products.** The statement that qualified exit signs must be installed in accordance with applicable building codes and standards has been removed. Although EPA strongly encourages proper installation of exit signs, it is not possible for manufacturing partners to regulate this practice among purchasers of exit signs.
- **Section 3B – Test Conditions to Determine Whether Product Meets Energy-Efficiency Performance.** The statement which formerly read, "All the light sources in the exit sign model must produce light throughout the first 100 hours of operation..." has been changed to, "All of the light sources in the exit sign model, illuminated when the primary power source is available, must produce light throughout the first 100 hours of non-emergency operation." The additional wording was added to permit the qualification of exit signs with high-efficiency, short-life incandescent emergency light sources.
- **Section 3D - Submittal of Qualified Product Data to EPA.** Further direction has been added to clarify how partners should report qualifying exit sign series.

Enclosed you will find a sample Qualified Product Information (QPI) form. This form may be used to qualify products under the Version 3.0 specification, which becomes effective on August 1, 2004. In the coming months, all stakeholders will be given additional direction on the process and time frame for:

- Joining as an ENERGY STAR partner or electing to continue your partnership under the Version 3.0 Specification;
- Beginning to report products that qualify under the revised Version 3.0 Specification; and
- Ceasing to qualify products under the existing Version 2.0 Specification.

The QPI form is provided at this time for your review, and to assist you in becoming familiar with the product information that will be required when submitting products for ENERGY STAR qualification under the Version 3.0 Specification.

On behalf of EPA, I sincerely appreciate your participation in the revision of this specification and look forward to working with each of you as you qualify and market your energy-efficient exit signs. If you have any questions or concerns, please feel free to contact me at [fanara.andrew@epa.gov](mailto:fanara.andrew@epa.gov).

Regards,

A handwritten signature in black ink, appearing to read 'A. Fanara', with a long horizontal line extending to the right.

Andrew Fanara  
ENERGY STAR Program Manager